

Asset Management Webinar Series

Developing Financial Strategy with Whole Lifecycle Costing

This initiative is delivered through the Municipal Asset Management Program, which is delivered by the Federation of Canadian Municipalities and funded by the Government of Canada.

Contact ccbf@amo.on.ca for more information





<u>Asset Management Webinar Series</u>

- 1) <u>Leadership and Governance in Asset Management</u>
- 2) <u>Establishing Asset Hierarchy & Conducting Data Gap Analysis</u>
- 3) <u>Understanding Service Levels</u>
- 4) <u>Using Risk Assessments to Identify Local Priorities</u>
- 5) Developing a Financial Strategy Using Whole Lifecycle Costs



AGENDA

- Panel Discussion
 - Brad Brookman, Director of Finance/Treasurer, Municipality of North Grenville
 - Donna White, Director of Finance, Township of North Huron
- Overview of Financial Model
 - Troy Mander, Asset Management Ontario
 - Mayuri Bharkhada, Asset Management Ontario
- Q&A



Panel Discussion

Long Term Financial Implications of New Assets

• When acquiring new infrastructure asset, how can municipalities estimate future operations, maintenance and capital costs associated with the new asset?

Identifying and Tracking Asset Lifecycle Costs

How can staff from finance effectively collaborate with other departments to identify typical annual operations and maintenance activities and track relevant costs?

Budget Policy and Asset Management (AM) Policy

How important it is for a municipality's budget policy to be aligned with its AM policy to ensure capital and operating projects proposed in the budget are also highlighted in the AM plan?



Developing Financial Strategy Using Asset Whole Lifecycle Costs

Troy Mander & Mayuri Bharkhada November 5, 2021



Connection to O.Reg. 588/17

- The 10-year AMP must include a forecast of the municipality's annual capital & operating expenditures to sustain current & desired LOS
- The AMP must also include:
 - What works/activities the municipality can afford to undertake
 - What works/activities cannot be undertaken & how will the risks be managed
- An objective of O.Reg 588/17 is to encourage municipalities to determine their infrastructure funding gap & how it will be managed



Infrastructure Funding Gap

- A measure of financial sustainability
 - i.e. larger funding gap = less sustainable AMP
- Relative to the municipality's
 - Levels of service & risk targets
 - Whole life cycle strategies & costs
 - Risk tolerances
 - Reserves & revenues
 - The calculation period

Required Capital +
O&M costs to maintain
LOS targets over the
AMP period

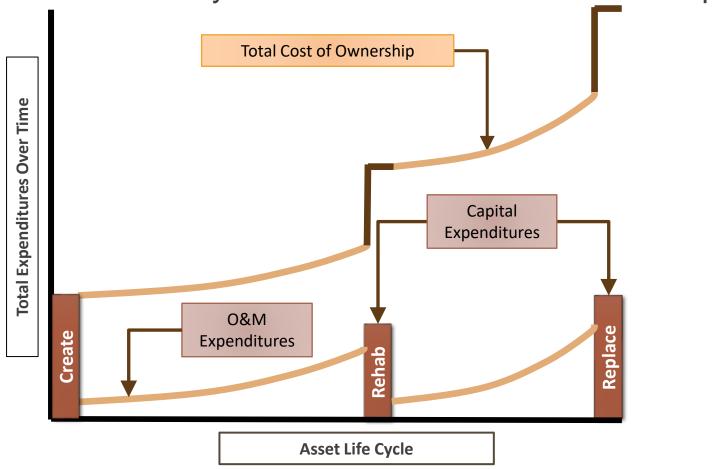
Funding shortfall

Projected Capital & O&M funding available over the AMP period

Infrastructure funding gap



Whole Life Cycle Costs & Total Cost of Ownership

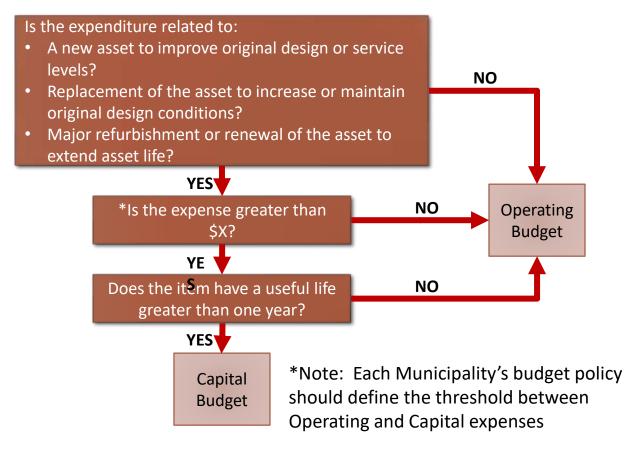




Whole Life Cycle Expenditures

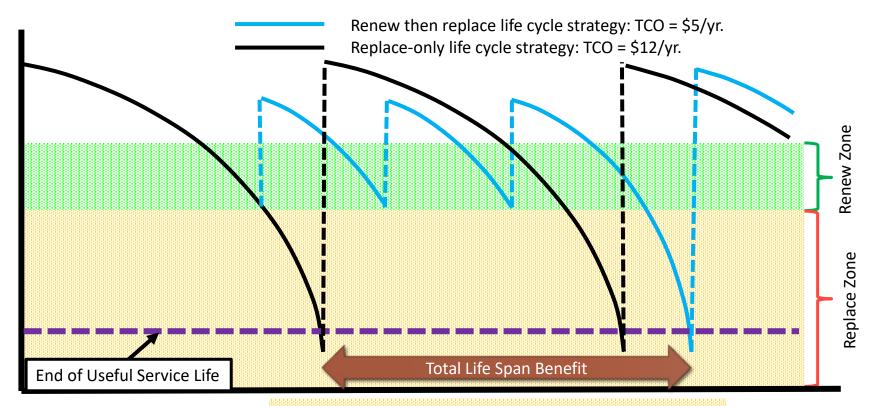
Туре	Description	Examples	Budget
New/Create or Upgrade	New asset or an asset upgrade/expansion to improve performance beyond the original design conditions.	 Assets upsized for additional capacity New assets for back-up or emergency capacity Upgrades to provide service resiliency New assets to service growth or new services 	Capital
Replace or Rehabilitate	Significant asset renewal work or full replacement toward achieving original design conditions and extending asset life.	 'Like-for-like' asset replacements Relining, resurfacing, reconditioning of assets Significant periodic mid-life refurbishments (can also be major maintenance) 	Capital
Operations	Activities that have no affect on preserving asset condition but are required for, or are part of asset utilization.	 Daily monitoring & operation activities Various charges & daily overhead costs Consumables such as electricity, fuel, water, chemicals, salt, calcium chloride 	Operating
Maintenance	The ongoing day-to-day activities to keep assets operating at original design conditions & maximize service life.	 Scheduled asset servicing & adjustments Reactive repairs to correct asset faults Modest alterations or reconfigurations 	Operating

Capital or Operating Expense?





Rehabilitative Life Cycle Strategies Save Costs & Maintain Better Services



Higher O&M zone due to deterioration & emergency repairs



Life Cycle Strategy & Cost Information

- Previously completed projects
- Municipal AMPs
- Communities of Practice
- > Staff expertise: Engineering, Finance, Infrastructure Planning & Operations
- Asset replacement & maintenance history
- > Value Engineering, Environmental Assessments & other engineering studies
- Condition Assessments
- Consultants
- Materials suppliers
- Contractors



Life cycle strategies & costs differ between municipalities:

- Community & asset levels of service targets
- Risk tolerances
- Operations & maintenance practices
- Demands
- > Climate
- Geography
- Soil conditions
- Local building codes
- Approved materials specifications
- Construction practices



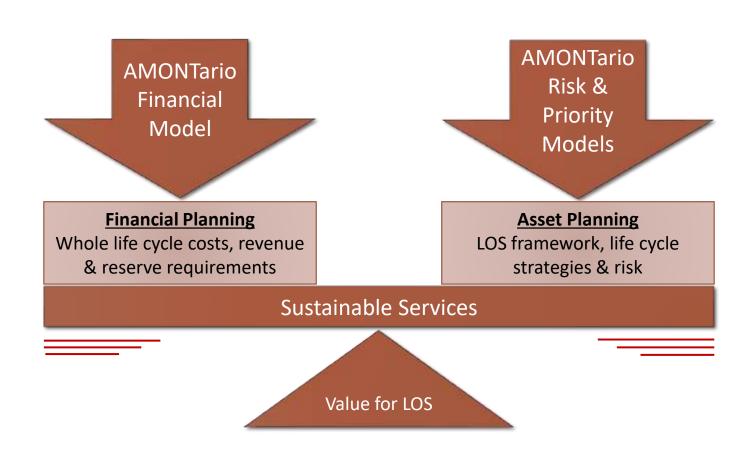
Conclusions

- Consider ALOS & life cycle strategies in combination to maximize renewal options & asset value
- 2. Consider Total Cost of Ownership implications when creating new assets
 - i.e. can we afford to maintain a new facility over the long term
- Ensure clear organizational guidance on what are capital, operating & maintenance activities & expenses
- Develop & maintain life cycle unit costs for repeatable budget estimates & developing financing strategies



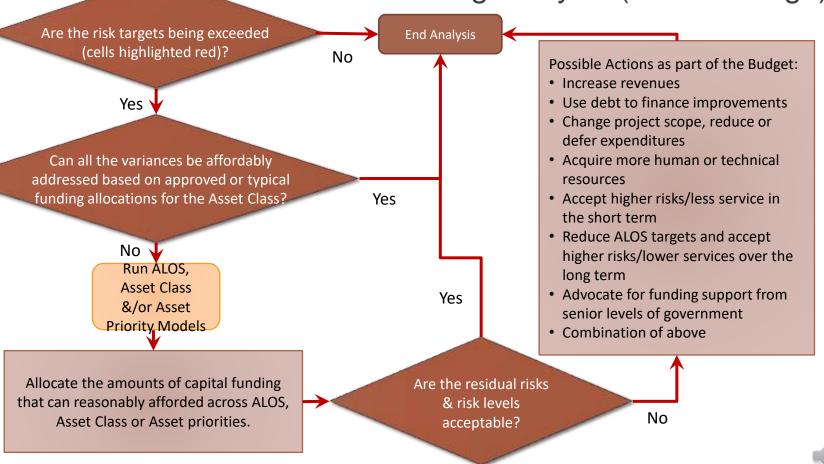
AMONTario Modelling for Sustainability

Achieving a Sustainable Balance

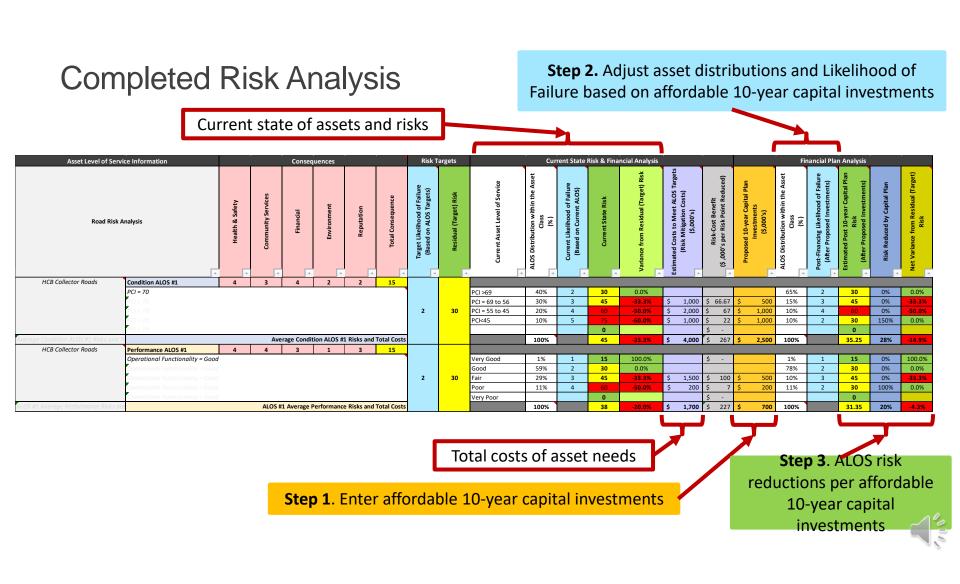




Asset Planning Analysis (Risk Package)







AMONTario's Financial Model

November 5th, 2021



Mayuri Bharkhada



TAB 1: Calculating Annual Operations and Maintenance Costs by Asset Class

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Cost Categories		Daily Road Patrol			Operation_System		Snow Plowing	Pasiment		Operations_System		Patching	Payettent		Т
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TAB 2: Calculating Capital Costs by Asset Class for System Assets only

A			D		F	0	- н		
Crack Sealing			Microsurfacing			Single Lift Resurface			Pulverize and Pave
Applicable Works (includes all labour, materials & equipment)	Unit of Measure	5/Unit	Applicable Works (includes all labour, materials & equipment)	Unit of Measure	\$/Unit	Applicable Works (includes all labour, materials & equipment)	Unit of Measure	5/Unit	Applicable Works (includes all labour, materials & eq
Rehabilitation/Refurbishment Unit Costs		5 4,000	Rehabilitation/Refurbishment Unit Costs		\$ 42,000	Rehabilitation/Rehabishment Unit Costs		5 100,000	Rehabilitation/Refurbishment Unit
Optional Additional Allowances (Name)	1000		Optional Additional Allowances (Name)	0.000		Curb Repairs	1000	\$ 10,000	Optional Additional Allowances (N
Optional Additional Allowances (Name)			Optional Additional Allowances (Name)	lom		Base Spot Repairs	km	\$ 10,000	Optional Additional Allowances (7
Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Optional Additional Allowances (I
Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Optional Additional Allowances (Name)		J- 00-1101	Optional Additional Allowances (
do Total Construction Costs		\$ 4,000	Sub Total Construction Costs	-)	\$ 42,000	Sub Total Construction Costs	- 1	5 120,000	Sub Total Construction Costs
Overhead & Contingency Costs (as applicable)	Allowances (% of Line 8)	\$/Unit	Overhead & Contingency Costs (as applicable)	Allowances (% of Line 8)	5/Unit	Overhead & Contingency Costs (as applicable)	Allowances (% of Line #)	5/1360	Overhead & Contingency Costs (as applicable)
Pre-Design/Study		\$.	Pre-Design/Study	2 1	5 .	Pre-Design/Study	544	\$ -	Pre-Design/Study
Design		\$.	Design	9	\$.	Design		5 -	Design
Contract Administration	.10	\$ 400	Contract Administration	5	5 2,100	Contract Administration	S:	\$ 6,000	Contract Administration
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Contingency/Provisional Allowance		\$.	Contingency/Provisional Allowance	2	\$ -	Contingency/Provisional Allowance	S	5 6,000	Contingency/Provisional Allowan
Other	7	\$ -	Other	1/5	\$	Other	-	\$.	Other
Sub Total Overhead & Contingency Costs		5 400	Sub Total Overhead & Contingency Costs		\$ 4,200	Sub Total Overhead & Contingency Costs		\$ 18,000	Sub Total Overhead & Contingen
Total Unit Costs		\$ 4,400	Total Unit Costs		\$ 46,200	Total Unit Costs		5 138,000	Total Unit Costs
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New Construction/Creation or Upgrade Addition of new assets or an asset upgrade/expan	nsion to improve p	erformance beyond	the original design conditions.			٠			
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TAB 3: Summary and Total Cost of Ownership for Systems Assets

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HCB Urban Roads											
Technical and Financial Inputs						Operating Cost Summary				Total Costs of Ownership	
rive Source	Tax			Total Annual Operating Costs per Unit		2,893		Operating Costs per Unit	5		
ated Uneful Service Life ¹	30					Total Annual Maintenance Costs per Unit	8	343		Maintenance Costs per Unit	5
pr Asset Class Age						Total Annual Operating Costs	5	434,018		Capital Costs per Unit (Excluding New Construction/Creation/Orgrade)	5 1.0
f Measure for the Asset Class (m, km, m2, m3, per each, etc.)	kee	_				Total Annual Maintenance Costs	- 1	51,468		Total Cost Of Ownership Per Unit	5 1,54
Asset Class Quantity	150					Total 10-year Operating Costs ³	1	4,340,189			
						Total 10-year Maintenance Costs ¹		514,675			
							70.51	2 200			
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TAB 3: Summary and Total Cost of Ownership for Facilities, Bridges & Major Culverts Assets

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Operations Yard											
							_				
Technical and Financial Inpu	uts					Operating Cost Summary					
leserve Source	Tax					Total Annual Operating Costs per Unit	5	2			
stimated Useful Service Ufe ³	40					Total Annual Maintenance Costs per Unit	5	0			
verage Asset Class Age	y 1.3					Total Annual Operating Costs	\$	42,800			
Init of Measure (m ¹ , ft ²)	Ft ¹					Total Annual Maintenance Costs	\$	12,000			
otal Gross Floor/Deck Area	24500					Total 18-year Operating Costs ³	\$	428,000			
otal Replacement Costs	\$ 70,000,000					Total 10-year Maintenance Costs ¹	5	120,000			
						Total Costs of Ownership					
						Tiphota control contro					
						Operating Costs per Unit	S	70			
egend:	-					Maintenance Costs per Unit	\$	20			
repopulated or calculated fields						Capital Costs per Unit ²	5	4,762			
lata entry fields						Total Costs Per Unit	5	4,851			
totes:											
					- The cooks						
Estimated Useful Service Life = Estimated timespan that the ass	set is viable to provide services ar	d manage i	rsk to acc	eptable	Hevels						
						proad assumption for capital costs to maintain the facilities bridges or major culv- enditures forecasting and should be adjusted according to actual capital life cycl		ve assets' life			
The 38-year Operating and Maintenance Costs are uninflated co	osts										



TAB 4: Facilities Investment Model

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	Building Name	Paramedic Reporting Stations		Existent 5	acility (No BCA)			Building Name	Operations Yard 4			Existing Fa	- 10 m
	bunding Name	Paramedic responsing scattons		Existing E	acuity (NO BGA)			Banding Name	Operations varua			Existing Fe	Cast (
	(Budget Years)	Investment Needs		Building Name	Operations Yard 4			Budget Years	Facility with no BCA Investment Needs 18,000's)			Building Name	
	Deferred Maintenance	\$1,750,000		Current Replacement Value	\$ 25,000,000			Deferred MaChemance	560,976			Current Replacement Value	
	Year 1 (Including Deferred Maintenance less. Previous Investments)	\$925,000		Construction Yr.	2018			Year 1 (Including Deferred Maintenance less. Previous Investments)	\$101,951			Construction Tr.	
	2021	\$175,000		Unitful Service Life	43			2021	960,976			Uneful Service Life	
	2022	\$185,535		ri Value	820			2022	\$81,301			n Value	
	2023	5191,667		Current Age	2			2023	\$101,636			Current Age	
	2024	\$200,000		Starting Budget Year	2021			2024	\$121,951			Starting Sudget Year	
	2025	\$208,533		BCA Year				2025	\$142,276			BCA Year	
	2026	\$216,667		2019	\$ 20,325	1	0	2026	5162,602			0	1
	2027	\$225,000		2020	\$ 40,650			2027	\$182,927			1	5
	2028	\$235,535		2021	\$ 60,978	3		2026	5209,252			2	\$
	2029	\$241,667		2022	\$ 81,301	4		2029	\$223,577			. 1	1
	2050	\$250,000		2023	\$ 101,826	- 5		2090	\$243,902			4	1
	30 Year Reinvestment Total	\$2,125,000		2024	\$ 121,951	4		10 Year Reinveytment Fotal	\$1,524,590			5	\$
	30 Year Total Incl. Deferred Maintenance	53,875,000		2025	\$ 142,276	70.		10 Year Total Incl. Deferred Maintenance	\$1,585,366			- 6	1
	Less Previous Investments	\$1,000,000		2026	\$ 162,602			Less Presions Investments	\$20,000			7	\$
	Net 10 Year Investment Needs	\$2,875,000		2027	\$ 182,927	9		Net 10 Year Investment Needs	\$1,565,966				\$
	Net investments Needs up to ESA	\$26,000,000		5058	\$ 203,252	10		Estimated Current (Year 1) FCI	0.4%				\$
	Estimated Current (Year 1) FCI	2.3%		2029	\$ 223.577	- 11		falimated 10 Year FCI	6.3%			10	. 5
	Estimated 10 Year FCI	7.1%		2030	\$ 241,902	12.		7-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1				- 11	\$
				2031	\$ 264,228	13						12	-
				2032	\$ 284,553	14						13	5
2				2033	5 304,878	15						14	5
	O&M (System & Facilities)	Capital Costs (System)		mmary (System) 3.lm	put & Summary (Fa	16		Facilities Investment Model				15	



TAB 5: Capital Life Cycle Modelling for System Assets

A		6	D	OI.	CV	(2	DA	DB	DC	00	D6	DF	DG	DH
CB Urban Roads	0													
accest_lid	ASSIST_DATE	in_service_date (year-month-date)	Quentity	2116	2117	2118	2119	2120	10 Year Sold Needs	SoGE Lifecycle Cost	Asset Retirement Year			
MCB 430 T	HCB Urban Road_1	3010-05-01	15						- 5 759,000	\$ 5,878,500	2050			
HCB UR 1	HCB Orban Road 2	2050-05-01	55	-	1	-	12		759,000	\$ 5,878,500	2050			
HCB_UR_2	HCB Urban Road 2	2050-05-02 1014-05-02	32	-			12		\$ 4,416,000		3046			
	CONTRACTOR DESCRIPTION OF THE PERSON OF THE	2009-05-03		-			1.5	-	**************************************	-2- SHINGSON	2019			
HCD UR S HCD UR A	HCB Great Road_3	2009-05-03	65	-	-	-	1		+ 5 8,064,200 + 5 11,934,000		2039			
	HCB Urban Road 4			-	1	-			The state of the s	T-1				
HCR UR S	HCB Urban Road_S	2017-05-05	25		1	*	-	-	- \$ 4,605,000	\$ 9,687,500	2047			
									12					
			1000						1	5				
			- 1						1	-2-				
										3 -				
										5 -				
										5 -				
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										8 -				
			-							9 -				
									8 +	5				
									3 -	8				
									3	9	4			
Total				5 -	4		- 4		+ S 27,778,200	8 50,707,500				
1018				Year 96	Vear 57	Year 98	Year 99	Veer 100	2 21,718,200	9 30,707,300				
			1	750/30	168.31	1681.00	1641 23	1607 300	-					
li anno anno anno anno				96	97	91	16 99	12	00					
ulated or calculated fields	15			102				10						
try fields	- 3			107				11						
AND DESCRIPTION OF THE PARTY OF	1			110				11						
				99				10						
				210				22						
				-210	211	21	219	-						
3.Input & S						_								



TAB 5: Capital Life Cycle Modelling for Facilities, Bridges & Major Culverts Assets

The second second second		C .			_	- CM.			- 1		1	M	N	0	P
Operations Yards		4			4/		4						4	4	4
	4		4	4			4						4		
asset_name	Current Replacement Value	Gross Floor/Deck Area	asset_id	in_service_date (year-morth-date) axon-ax-ox		Previous Investments	Current FCI/BCI ^{1, 8}	Age	estimated_s ervice_life	2021	2023	2025	2024	2025	2026
rollities with BCAs and Bridges/	/Mojor Culverts with 0	SM Impedian													
Operations Yard 1	\$ 20,000,000	5000	Opt_1	2020-01-01			0.2%	1	40	\$ 52,520.38	5 48,780.49	8 65,040.65	5 81,300.81	3 97,560.38	8 115,82
Operations Yard 2	\$ 15,000,000		Opt_2	2005-01-01			0.1%	16		3 12,195.11					\$ 75,17
Operations hard 5	5 10,000,000		Opp_3	2015-01-01			0.6%			5 56,910.57				The second second	-
													1		
			3/89												
			0												
ub Total	\$ 45,000,000	20500			\$ -	14 -1	0.2%	8.0	4	5 101,626,02	\$ 138,211.38	\$ 174,796.75	5 211,582.11	5 347,967.48	5 284
Foolities without BCAs		310000	-	4	A CONTRACTOR OF THE PARTY OF TH	A CONTRACTOR OF THE PARTY OF TH			A STATE OF THE PARTY OF THE PAR	11-1000000		10000000	A STATE OF THE PARTY OF THE PAR	A CONTRACTOR OF THE PARTY OF TH	A STATE OF THE PARTY OF THE PAR
Operations Yard 4	\$ 25,000,000	4000	Ops_4	2019-01-01	5 60,976	5 20,000	0 0.4%	2	40	\$ 50,975.61	\$ 81,300.81	\$ 101,626.02	5 121,951.22	5 342,276.42	\$ 162
Special Control of the Control of th	-				6	4	A CONTRACTOR OF THE PARTY OF TH				1	12		-	10
	4				6	1				4	4	1	1	1	4
	-				10	1				4	4	1		(2)	Carried States
	1				1	1 2				-	4		4	1	0
				4	1	12					-	2 .	1	1	4
					1	3			4	1		1	1	4	-
	1			4	1	13				1		15	1	4	4
				4	1	5	4		4	3	4	5	5		4
	15		-		4	13					1	5 -	5	4	-
	1		-	4	4	13			4	1	1	1	1	1	4
	18				13	3			4	4	1	1	4	1	-
EX WAY	5	- Torres			3	3 1	19.99	-		3	5	1000000	3	5	5
Sub Total	5 15,000,000		4	4	\$ 40,976			2.0	- 57	5 60,976					
Totali	5 70,000,000	00 24500		$\overline{}$	5 60,976	6 5 20,000	0.3%	7.0		5 162,602					
Same and									4	Year 1	Tear 2	Tear I	Year 4	Year 5	Year
iong:															
Legendi	4	4													
Prepopulated or cetsulated field	de	4													



TAB 6: 10 Year Financing by Asset Class





TAB 7: 10 Year Reserve Financing for all Asset Classes

Tex	1	В	× .		E plour coded by Asset		. 9	н			K		M-	N	0	-		
Summary	_			scacsen our graph c	prour coded by Asset	Cress												
starting Reserve Balance	2 3	000,000						10 Year F	inancing									
Annual Revenues	_	1,500,000		\$20,000,000									\$10,000,000 \$16,000,000					
Average Annual Construction Price Index (%)	-	2.5%		\$18,000,000 \$18,000,000									116,000,000					
Average Annual Return on Investments (%)		4.0%		\$14,000,000									\$14/000.000					
Discount flate (%)	-	3.0%		\$12,000,000									011,000,000					
Ending Reserve Balance	-5 25	2,009,920	- 2	510,000,000									\$10,000,000					
THE PERSON OF TH	2. 23	designer.	1	58,000,000									\$8,000,000					
				56,000,000	Name of Street, or other Designation of Street, or other Desig								\$4,000,000					
				54,000,000									\$4,000,000					
				52,000,000			-	100	100	-	-	-	\$2,000,080					
				5	Year 1: Year	2 Year	Year d	Year S	Year 6	Year 7	Year 6 Y	ear 0. Year 31						
					100723					1000	7100							
				BHCB Urbs	ri Rizalts. Billiologie	s In Norse walt	= Hendquarters	# Paramedic R	eporting Stations			 Proposed Investme 	erts.					
einvestment Forecasting	unt Foresasting Year 1		Tear 1				1	Year 2		Year 3				Year 4	1	Vear 5		
unet Clesses		rating trients	Capital Investments	Potel	Operating Investments	Capital Investments	Total	Operating Investments	Capital investments	Total	Operating	Capital Investments	Tatal	Operating	Capital Investments			
HCB Urban Roads	S	485,486	\$ 2,484,000	\$ 1,969,486	\$ 485,486	\$ 0.00 mail. 0	5 485,486	\$ 485,486	5 1,221,000	\$ 1,706,486	5 485,486	5	\$ 485,486	9 485,486	9	5		
iridges.	5	70,000	5 500,000	5 570,000	5 70,000	5 500	5 70,500	9 70,000	9 500	5 70,500	5 70,000	9 500	\$ 70,500	5 70,000	9 500	9		
toise walls	5	10,000	\$ 300,000	5 310,000	5 10,000	9 300	5 10,300	\$ 10,000	5 300	5 10,500	\$ 10,000	\$ 300	\$ 10,300	\$ 10,000	9 30	1 5		
Hebdquarters	8	420,000	3 1,400,000	\$ 1,820,000	8 120,000	9 400,000	\$ 520,000	8 122,500	8 408,333	\$ 530,833	\$ 125,000	3 416,667	8 541,667	8 127,500	8 425,00	1 8		
Paramedic Reporting Stations	8	277,500	\$ 925,000	\$ 1,202,500	\$ 55,000	9 183,333	\$ 238,333	8 57,500	8 191,667	\$ 249,167	\$ 60,000	\$ 200,000	5 260,000	\$ 62,500	\$ 208,33	8		
				-						1			5					
	do:				-													
otal fiecommended investments	51 11	,262,986	5,609,000	5 5,871,186	5 740,486	5 584,133	5 1,324,619	\$ 745,486	5 1,821,800	\$ 2,567,286	5 750,486	5 617,467	5 1,367,953	5 755,486	\$ 634,13	5		
roposed investments	100	500,000	\$ 400,000	5 900,000	5 500,000	\$ 400,000	\$ 900,000	\$ 500,000	5 400,000	\$ 900,000	\$ 500,000		5 300,000	\$ 500,000	\$ 400,000	65		
Ofference	5	762,986	\$ 5,209,000	\$ 5,971,986	5 240,486	5 184,133	5 424,619	\$ 245,486	\$ 1,421,800	\$ 1,057,280	\$ 250,486	\$ 217,467	\$ 467,953	\$ 255,486	\$ 234,13	1 5		
·																		
	-	-		1000			- Commercial Commercia	10000										
eserve Forecasting		118	Tear 2	Year S	Year 4	Tear 5	Year 5	Year 7	Year B.	Year #	Year 10							
pening Reserve Balance	-	00.000.00	The second secon		5 1,087,282.17				5 18,539,333,37		\$ 27,010,489.11							
nnual Revenue	P	00.000.00	The state of the s	\$ 1,500,000.00	\$ 1,500,000.00 \$ 1,367,952.64	5 1,500,000.00					\$ 1,500,000.00							
Total Recommended Annual Investments																		



Questions?

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Webinar presentations, templates and recordings can be accessed <u>here</u>



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